# **HLIB Research**

PP 9484/12/2012 (031413)

# Sunway (BUY♠; EPS ←→)

**INDUSTRY: NEUTRAL NEWSBREAK** 

12 May 2015 Price Target: RM3.75 (↔) Share price: RM3.40

# **Kelana Jaya Land Acquisition**

- Sunway entered into a share sale and purchase agreement with Kelana Resort Sdn Bhd to acquire 100% of Cleaver Fortune Sdn Bhd, the beneficial owner of 731,634 sf leasehold land for RM282.64m.
- The group also entered in a sale and purchase agreement with Viva Variasi Sdn Bhd for the acquisition of 8,708 sq of freehold land for RM3.36m.
- The acquired lands are strategically located in Petaling Jaya. The proposed acquisitions are expected to be competed by

### **Highlights**

- We are positively surprised by the proposed acquisitions. Although they are in tandem with the group's objective to replenish its landbank, we were surprised by the land status which is ready for immediate launch.
- We understand that Sunway is proposing a mixed development comprising 7 residential blocks with a commercial podium. The GDV for the development is estimated to be approximately RM1.8bn (estimated average selling price of RM800 psf). The first launch is expected to be in FY16 over a development period of approximately 5 vears.
- With the average price/sf of RM386.31, we believe the acquisition price is fair as transactions done surrounding the acquired lands are priced between RM300-500 psf. Furthermore, the location of the land is very strategic as it is easily accessible from major highways, close proximity to public transport as well as airport.
- The proposed acquisition will be funded through bank borrowings and internally generated funds. Based on its latest balance sheet figures, the acquisition would increase Sunway's net gearing marginally by 0.30x to 0.35x. The group would still be able to carry out more landbanking exercises before it reaches a net gearing level of 0.5x (or additional RM880m).
- Post-acquisition, Sunway would have a total landbank of 3,380 acres with total effective GDV of RM50.8bn.

#### **Risks**

- Execution risk:
- Regulatory and political risk (both domestic and overseas);
- Rising raw material prices; and
- Unexpected downturn in the construction and property cycle.

#### **Forecasts**

Unchanged.

### Rating

# **BUY**

- We remain optimistic about the group, especially with the proposed listing of SunCon as it would further enhance shareholders' value.
- Given that target price have now provided more than 10% upside from share price, we now upgrade the stock from HOLD to BUY.

#### **Valuation**

■ TP remained unchanged at RM3.75 based on SOP valuations. Upgrade to BUY.

#### **Grace Chew**

PSChew@hlib.hongleong.com.my (603) 2168 1165

KLCI	1,805.5
Expected share price return	10.3%
Expected dividend return	3.2%
Expected total return	13.5%

### **Share price**



#### Information

Bloomberg Ticker	SWB MK
Bursa Code	5211
Issued Shares (m)	1,747.7
Market cap (RM m)	5,942.0
3-mth avg. volume ('000)	1,924.8
SC Shariah-compliant	Yes

<b>Price Performance</b>	1M	3M	12M
Absolute	-6.8	4.6	16.8
Relative	-4.7	4.2	20.0

#### **Major shareholders**

Sungei Way Corp Sdn Bhd	50.1%
Yean Tih Cheah	13.5%
EPF	5.5%
Skim Amanah Saham Bumiputera	5.0%

#### **Summary Earnings Table**

FYE Dec (RM m)	2013A	2014A	2015E	2016E
Revenue	4,734	4,842	4,759	4,676
EBITDA	1,960	883	748	779
EBIT	1,824	769	632	647
Profit Before Tax	1,894	969	742	779
PATAMI	1,500	743	558	562
Core PATAMI	482	592	558	562
Core EPS (sen)	28.0	34.3	32.4	32.6
FD EPS (sen)	24.0	32.8	27.7	24.4
Net DPS (sen)	10.0	11.0	11.0	12.0
Net DY (%)	2.9	3.2	3.2	3.5
P/E (x)	12.1	9.9	10.5	10.4
FD P/E (x)	14.2	10.4	12.3	13.9
P/B (x)	1.1	1.0	1.0	0.9
Net Gearing (%)	28.7	30.4	24.5	21.2
ROE (%)	10.8	12.2	9.5	9.0
ROA (%)	4.9	4.6	5.3	5.2
HLIB				

Page 1 of 3 12 May 2015 HLIB Research | Sunway www.hlebroking.com

# Financial Projections for Sunway (BUY; TP: RM3.75)

### **Income Statement**

#### Quarterly Financial Summary

income Statem	ent				
FYE 31 Dec (RM m)	2012A	2013A	2014A	2015E	2016E
Revenue	3,876.8	4,733.7	4,841.9	4,758.7	4,676.4
EBITDA	594.5	1,960.5	883.1	748.4	779.1
D&A	(89.9)	(136.9)	(114.3)	(116.3)	(131.9)
EBIT	504.5	1,823.6	768.8	632.0	647.2
Interest Income	27.1	35.6	48.4	26.2	26.7
Finance Costs	(104.6)	(138.1)	(78.9)	(107.1)	(102.3)
Associates/JCE	301.2	172.5	233.2	190.9	207.9
Profit Before Tax	728.2	1,893.6	968.8	742.1	779.5
Tax	(128.5)	(120.9)	(148.0)	(137.2)	(142.7)
Net Profit	599.7	1,772.7	820.9	604.8	636.8
Minority Interests	(67.4)	(273.0)	(77.6)	(46.4)	(74.9)
PATAMI	532.3	1,499.8	743.2	558.4	561.9
Exceptionals	181.8	1,017.8	(151.5)	-	-
Core Earnings	350.6	482.0	591.7	558.4	561.9
Basic Shares (m)	1,292.5	1,723.4	1,723.4	1,723.4	1,723.4
Core EPS (sen)	27.1	28.0	34.3	32.4	32.6
FD Core EPS (sen)	22.6	24.0	32.8	27.7	24.4

Quarterly Finar	ıcıaı Sun	nmary			
FYE 31 Dec (RM m)	2013Q4	2013Q1	2014Q2	2014Q3	2014Q4
Revenue	1,342.2	1,025.7	1,204.6	1,134.0	1,477.5
Expenses	(1,198.4)	(932.6)	(1,086.8)	(1,002.4)	(1,315.9)
Other Income	1,045.1	16.4	16.2	20.4	211.5
EBIT	1,188.8	109.6	134.0	151.9	373.2
Derivatives	0.4	(0.0)	0.2	(0.1)	(2.8)
Net Interest Expense	(24.5)	(7.8)	(10.2)	(5.1)	(7.2)
Associates & JCE	83.4	40.4	109.6	38.5	44.7
Profit Before Tax	1,248.1	142.2	233.6	185.2	407.8
Tax	(45.5)	(30.4)	(44.9)	(21.8)	(50.8)
Net Profit	1,202.7	111.8	188.7	163.4	357.0
Minority Interests	(981.3)	6.3	(56.6)	5.6	(106.9)
PATAMI	157.5	110.3	126.0	149.3	206.1
Exceptionals	31.3	(981.3)	6.3	(56.6)	5.6
Core Earnings	124.4	157.5	110.3	126.0	149.3
Core EPS (sen)	7.76	9.14	6.40	7.31	10.59
FD Core EPS (sen)	7.59	8.78	6.27	7.03	10.19
W. Ave. Shares (m)	1,604.3	1,723.5	1,723.5	1,723.7	1,724.0

#### **Balance Sheet**

#### **Rates and Ratios**

2012A	2013A	2014A	2015E	2016E
1,140	1,519	1,978	858	921
1,404	1,405	1,720	1,173	1,153
626	623	598	717	705
600	1,276	1,772	1,006	1,085
1,553	2,284	2,481	2,458	2,551
3,008	3,548	1,047	3,933	4,101
319	320	319	320	320
95	137	3,001	130	130
8,745	11,112	12,916	10,594	10,965
1,605	2,154	2,172	1,304	1,281
2,747	2,795	3,784	2,299	2,246
524	511	626	511	511
4,876	5,460	6,583	4,114	4,038
3,558	5,335	5,945	6,076	6,448
310	317	389	405	480
3,868	5,652	6,334	6,480	6,928
	1,140 1,404 626 600 1,553 3,008 319 95 <b>8,745</b> 1,605 2,747 524 <b>4,876</b> 3,558 310	1,140 1,519 1,404 1,405 626 623 600 1,276 1,553 2,284 3,008 3,548 319 320 95 137 8,745 11,112 1,605 2,154 2,747 2,795 524 511 4,876 5,460 3,558 5,335 310 317	1,140         1,519         1,978           1,404         1,405         1,720           626         623         598           600         1,276         1,772           1,553         2,284         2,481           3,008         3,548         1,047           319         320         319           95         137         3,001           8,745         11,112         12,916           1,605         2,154         2,172           2,747         2,795         3,784           524         511         626           4,876         5,460         6,583           3,558         5,335         5,945           310         317         389	1,140         1,519         1,978         858           1,404         1,405         1,720         1,173           626         623         598         717           600         1,276         1,772         1,006           1,553         2,284         2,481         2,458           3,008         3,548         1,047         3,933           319         320         319         320           95         137         3,001         130           8,745         11,112         12,916         10,594           1,605         2,154         2,172         1,304           2,747         2,795         3,784         2,299           524         511         626         511           4,876         5,460         6,583         4,114           3,558         5,335         5,945         6,076           310         317         389         405

maroo ana mano					
FYE 31 Dec (RM m)	2012A	2013A	2014A	2015E	2016E
Core PER (x)	12.5	12.1	9.9	10.5	10.4
FD Core PER (x)	15.0	14.2	10.4	12.3	13.9
Net DPS (sen)	6.0	10.0	11.0	11.0	12.0
Net DY (%)	1.8	2.9	3.2	3.2	3.5
BVPS (RM)	2.8	3.1	3.4	3.5	3.7
P/B (x)	1.2	1.1	1.0	1.0	0.9
NTA/Share (RM)	2.5	2.9	3.4	3.3	3.6
EBITDA Margin (%)	15.3	41.4	18.2	15.7	16.7
EBIT Margin (%)	13.0	38.5	15.9	13.3	13.8
PBT Margin (%)	26.6	43.6	20.0	19.6	21.1
PATAMI Margin (%)	9.0	10.2	12.2	11.7	12.0
ROE (%)	10.7	10.8	10.0	9.5	9.0
ROA (%)	4.2	4.9	4.6	5.3	5.2
Net Gearing (%)	49.1	28.7	30.4	24.5	21.2

# Cashflow Analysis

# Assumption Metrics EVE 31 Dec (RM m) 201

FYE 31 Dec (RM m)	2012A	2013A	2014A	2015E	2016E
EBITDA	594.5	1,960.5	883.1	748.4	779.1
Working Capital	(154.1)	(124.7)	145.8	(15.0)	(69.5)
Interest Received	27.1	39.9	49.7	26.2	26.7
Dividends fr Assoc	151.8	83.1	193.6	104.2	114.6
Others	(233.2)	(865.8)	(502.8)	(137.2)	(142.7)
CFO	386.1	1,092.9	769.4	726.6	708.3
Capex	(465.5)	(657.9)	(205.5)	(300.0)	(300.0)
Purchase/Disposal	317.4	38.2	(675.8)	-	-
Others	(209.7)	(215.0)	36.8	-	-
CFI	(357.7)	(834.7)	(844.5)	(300.0)	(300.0)
Financing	493.2	48.6	872.9	(161.5)	(53.4)
Shares Issued	-	732.9	-	-	-
Dividends	-	(344.3)	(212.9)	(189.6)	(189.6)
Interest Paid	(104.6)	(117.5)	(77.1)	(107.1)	(102.3)
Others	(141.7)	(184.3)	12.3	-	-
CFF	246.9	135.4	595.3	(458.2)	(345.2)
Net Cashflow	275.2	393.5	520.2	(31.6)	63.0

FYE 31 Dec (RIVI m)	2012A	2013A	20 14A	2015E	2016E
Revenue	3,877	4,734	4,842	4,759	4,676
Property	923	1,167	1,198	1,223	1,320
Property Investment	591	816	594	865	891
Construction	1,275	1,591	1,751	1,391	1,122
Trading/Manufacture	559	587	639	647	679
Quarry	197	198	237	218	229
Others	332	375	422	414	435
EBIT Margins (%)	13.0	38.5	15.9	13.3	13.8

Page 2 of 3 12 May 2015

HLIB Research | Sunway www.hlebroking.com

#### **Disclaimer**

The information contained in this report is based on data obtained from sources believed to be reliable. However, the data and/or sources have not been independently verified and as such, no representation, express or implied, is made as to the accuracy, adequacy, completeness or reliability of the info or opinions in the report.

Accordingly, neither Hong Leong Investment Bank Berhad nor any of its related companies and associates nor person connected to it accept any liability whatsoever for any direct, indirect or consequential losses (including loss of profits) or damages that may arise from the use or reliance on the info or opinions in this publication.

Any information, opinions or recommendations contained herein are subject to change at any time without prior notice. Hong Leong Investment Bank Berhad has no obligation to update its opinion or the information in this report.

Investors are advised to make their own independent evaluation of the info contained in this report and seek independent financial, legal or other advice regarding the appropriateness of investing in any securities or the investment strategies discussed or recommended in this report. Nothing in this report constitutes investment, legal, accounting or tax advice or a representation that any investment or strategy is suitable or appropriate to your individual circumstances or otherwise represent a personal recommendation to you.

Under no circumstances should this report be considered as an offer to sell or a solicitation of any offer to buy any securities referred to herein.

Hong Leong Investment Bank Berhad and its related companies, their associates, directors, connected parties and/or employees may, from time to time, own, have positions or be materially interested in any securities mentioned herein or any securities related thereto, and may further act as market maker or have assumed underwriting commitment or deal with such securities and provide advisory, investment or other services for or do business with any companies or entities mentioned in this report. In reviewing the report, investors should be aware that any or all of the foregoing among other things, may give rise to real or potential conflict of interests.

This research report is being supplied to you on a strictly confidential basis solely for your information and is made strictly on the basis that it will remain confidential. All materials presented in this report, unless specifically indicated otherwise, is under copyright to Hong Leong Investment Bank Berhad. This research report and its contents may not be reproduced, stored in a retrieval system, redistributed, transmitted or passed on, directly or indirectly, to any person or published in whole or in part, or altered in any way, for any purpose.

This report may provide the addresses of, or contain hyperlinks to, websites. Hong Leong Investment Bank Berhad takes no responsibility for the content contained therein. Such addresses or hyperlinks (including addresses or hyperlinks to Hong Leong Investment Bank Berhad own website material) are provided solely for your convenience. The information and the content of the linked site do not in any way form part of this report. Accessing such website or following such link through the report or Hong Leong Investment Bank Berhad website shall be at your own risk.

- 1. As of 12 May 2015, Hong Leong Investment Bank Berhad has proprietary interest in the following securities covered in this report: (a) -.
- 2. As of 12 May 2015, the analyst, Grace Chew, who prepared this report, has interest in the following securities covered in this report:
  (a) -.

Published & Printed by
Hong Leong Investment Bank
Berhad (10209-W)

Level 23, Menara HLA No. 3, Jalan Kia Peng 50450 Kuala Lumpur Tel 603 2168 1168 / 603 2710 1168 Fax 603 2161 3880

### **Equity rating definitions**

Positive recommendation of stock under coverage. Expected absolute return of more than +10% over 12-months, with low risk of sustained downside.

Positive recommendation of stock under coverage. Expected absolute return of more than +10% over 6-months. Situational or arbitrage trading opportunity.

Neutral recommendation of stock under coverage. Expected absolute return between -10% and +10% over 12-months, with low risk of sustained downside.

Negative recommendation of stock under coverage. Expected absolute return of less than -10% over 6-months. Situational or arbitrage trading opportunity.

Negative recommendation of stock under coverage. Expected absolute return of more than -10% over 12-months.

No research coverage and report is intended purely for informational purposes.

#### **Industry rating definitions**

OVERWEIGHT	The sector, based on weighted market capitalization, is expected to have absolute return of more than +5% over 12-months.
NEUTRAL	The sector, based on weighted market capitalization, is expected to have absolute return between -5% and +5% over 12-months.
UNDERWEIGHT	The sector, based on weighted market capitalization, is expected to have absolute return of less than –5% over 12-months.

Page 3 of 3 12 May 2015